



FACT SHEET

The Hudson Companies

\$3.6b

DEVELOPED

9,903

RESIDENTIAL UNITS

390k

COMMERCIAL SQ FT

1986

FOUNDED

AREAS OF EXPERTISE

- Condo, Rental, Coop
- New Construction
- Preservation
- Renovation and Conversion
- Sustainability
- Distressed Asset Intervention
- Joint Venture Development
- Public Private Partnerships
- Property Management
- General Contracting

PRINCIPALS

David Kramer
Sally Gilliland
Joseph Kohl Riggs
Scott Lorber
William Fowler

PROPERTY MANAGEMENT

Lisa Management, affiliate
www.lisamgmt.com

GENERAL CONTRACTING

Broadway Builders, affiliate
www.broadway.builders

FUND MANAGEMENT

\$458,000,000 closed on behalf
of institutional investors

Select Projects

MARKET RATE RESIDENTIAL

- 22 Caton Place
- 345 West 13th Street *
- Cobble Hill Towers **
- J Condominium*
- One Clinton*
- Riverwalk (9 buildings) **
- The Marais *
- Third + Bond *

MIXED INCOME RESIDENTIAL

- House No. 94
- Bergen Gardens
- Hudson East
- The Lois
- The Clark
- The Clinton
- The Parkline
- Pelham House
- Port Chester Main Street
- 975 Nostrand

AFFORDABLE RESIDENTIAL - NEW CONSTRUCTION

- 911 Atlantic/1067 Fulton
- La Central
- Dumont Green
- Gateway Elton Street
- Kingsland Commons
- Castleton Supportive Housing
- The Lirio
- Logan Fountain
- Gowanus Green
- The Peninsula
- New Homes Program (ownership)

AFFORDABLE PRESERVATION

- BEC
- Boulevard Houses

HOUSING FOR INSTITUTIONS

- Cornell Tech
- Memorial Sloan-Kettering
- New York University
- Weill Cornell Medical College

TRANSITIONAL HOUSING

- West 59th St Women's Shelter
- Logan Fountain
- Kingsland Commons

COMMERCIAL

- The Breeze (office + retail)
- Fulton Ralph
- J Retail + Garage
- Roosevelt Island Main Street
- Over 100 neighborhood stores

Lenders and Partners

LENDERS

- Bank of America
- Citibank
- Customers Savings
- Enterprise Comm. Partners
- Investors Bank
- JPMorgan Chase Bank
- LIIF
- NYC Acquisition Fund
- Wells Fargo Bank
- Union Bank
- Nuveen
- Provident Bank
- Prudential

GOVERNMENT AGENCIES

- Empire State Development
- NYC Comptroller
- NYC Economic Development Corporation
- NYC Housing Development Corporation
- NYC Housing Preservation & Development
- NYC Administration for Children's Services
- NYC Department of Homeless Services
- NYS Department of Housing and Community Renewal
- New York City Housing Authority
- NYS Housing Finance Agency
- NYS Office of Mental Health
- Roosevelt Island Operating Corporation

NON PROFIT PARTNERS

- BEC New Communities
- Breaking Ground
- BronxNet
- Brooklyn Public Library
- CAMBA Housing Ventures
- Comunilife
- Concern for Independ. Living
- Fifth Avenue Committee
- NYC Housing Partnership
- Project Hospitality
- Project Renewal
- Selfhelp
- Services for the Underserved
- St. Nick's Alliance
- YMCA of Greater New York

DEVELOPMENT PARTNERS

- ELH Management
- The Kretchmer Companies
- Jonathan Rose Companies
- The Bluestone Organization
- BRP Companies
- The Related Companies
- Property Resources Corporation
- Gilbane, Inc.

* CONDO OR COOP ** CONDO AND RENTAL