



The Hudson Companies Incorporated

Position Available: Summer Associate —Real Estate Development (Students only)

CONTACT: info@hudsoninc.com. No phone calls please.

About us:

Hudson, founded in 1986, is an award-winning and industry leading residential and commercial developer, builder and owner. Hudson is committed to fostering and cultivating a culture of diversity and inclusion. Hudson is an equal opportunity employer that considers applications from all qualified individuals without regard to race, color, religion, gender, sexual identity, gender identity or expression, age, national origin, marital status, disability, veteran status or any other characteristic protected by applicable law. Hudson is a member of the Posse Career Program and the TEAK Fellowship Professional Advancement Program in an effort to create a workforce with a greater diversity of backgrounds, perspectives and talent.

Position Responsibilities:

The selected candidate will work with all members of the Development, Asset Management, Design, and Construction teams as well as Hudson's General Contractor affiliate, Broadway Builders LLC and Hudson's Property Management affiliate, Lisa Management, Inc. Hudson is looking for an individual who is comfortable in an entrepreneurial, solutions-driven and hands-on environment while carrying the maturity and organizational skills necessary to add value to the team.

The Summer Associate will work on a variety of real estate developments. The position is based out of the main office in Union Square in New York City with an 8-10 week term beginning in June 2023. Tasks may include:

- Communicating effectively with a wide variety of other partners, including community stakeholders, design professionals, law firms, public officials, lenders, and contractors
- Analyzing the financial/developmental feasibility of potential acquisitions and ventures, as well as updating budgets, expenses, and project Proformas of ongoing portfolios
- Attending construction, finance and design meetings and preparing meeting notes and materials
- Supporting residential and retail marketing efforts including the design of marketing materials
- Collecting and reporting on sales and rental data, development trends in specific geographic areas, and changes in housing, finance, sustainability, and tax policies
- Collaborating effectively with associated Property Management companies

A successful Associate will be given the opportunity to individually own various aspects of a project under the supervision of a senior staffmember.

The next member of our team:

We are seeking an Associate candidate that possesses a passion for housing and community development, quantitative analysis experience, and strong leadership and communication skills. Hudson will strive to expose the Associate to multiple projects at different points of the development process while providing any necessary educational opportunities to support the candidate's growth and career development.

- Candidate should be a creative problem-solver capable of fostering cordial and professional relationships with team members from diverse disciplines.
- Candidate must be enrolled in a four-year college degree program or graduate degree program from an accredited institution, preferably in urban planning, architecture, engineering, public policy, finance or related field.



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- An ideal Summer Associate is either a rising Senior in a four-year undergraduate program or is planning to graduate within the 2023-2024 academic year from a graduate degree program as mentioned above
- Candidate must be comfortable using Microsoft Office software – specifically Excel and Word at a high level of competence.
- Candidates will be asked to travel to current and potential development sites
- Candidates should have an interest in real estate in the New York region
- A successful Summer Associate may be offered permanent employment at the conclusion of the summer term for when they complete their studies

Benefits:

Hudson promotes a healthy work-life balance and supports its colleagues with a competitive benefits package including but not limited to:

- Flexible work from home policy
- Generous support of professional memberships where appropriate on a discretionary basis
- Partial phone reimbursement
- Professional development through Hudson’s “Mentor, Manager and Guide” Program from Day One

The projected base salary range will be \$25 - \$35 / hour assuming a 40 hour work week, based on experience.

HOUSING, OR A STIPEND FOR HOUSING, WILL BE INCLUDED IF NECESSARY

Please send a resume, a cover letter (not exceeding 3 paragraphs), and a writing sample discussing your interest in real estate development (not exceeding 4 paragraphs) to the info@hudsoninc.com

Please check out our website at www.hudsoninc.com for more information about us.